

Message Text

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13

ACTION NEA-12

INFO OCT-01 ISO-00 COME-00 STR-08 EB-11 CIAE-00 INR-10

NSAE-00 RSC-01 PM-07 TRSE-00 OMB-01 AID-20 IGA-02 L-03

DRC-01 /077 W

----- 104861

P R 180946Z APR 74

FM AMEMBASSY JIDDA

TO SECSTATE WASHDC PRIORITY 6772

INFO USMTM DHAHRAN

SECDEF WASHDC

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E.O. 11652: N/A

TAGS: BPRO, MASS, SA

SUBJECT: BIDS TO ADMINISTER SAUDI MILITARY HOSPITALS

REF: STATE 73818

1. BIDS ON MILITARY HOSPITAL ADMINISTRATION CONTRACT
ARE AS FOLLOWS:

WHITAKER: \$117,283,688 (INCLUDES FIVE MILLION FOR MOBILE
HOMES FOR TEMPORARY STAFF HOUSEING).

SODETEG (FRENCH): \$112,548,123 (EXCLUDES 180 DAYS
MEDICAL SUPPLIES, AN ADDITIONAL 1.5 MILLION).

EUROSIXTEM (BELGIAN); \$96,521,095

AID/SIYANCO: \$82,944,696

COMPANY REPS HAVE BEEN CALLED IN FOR INITIAL TALKS WITH
MODA OFFICIALS AND STAFF EVALUATIONS OF FOUR BIDS WERE
SUBMITTED TO CHIEF OF MEDICAL SERVICES, GENERAL DABBAGH,
ON APRIL 16.

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2. DISCUSSIONS WITH PERSONNEL FAMILIAR WITH BIDS, HOWEVER, REVEALED NO KNOWLEDGE THAT FRENCH HAVE MADE ALLEGATIONS CLAIMED REFTEL. SAUDI OFFICIAL ON EVALUATION COMMITTEE SAID THAT, IN ANY CASE, ATTACKS BY ONE FIRM ON ANOTHER IN SUCH COMPETITIVE BIDDING WERE ALWAYS TAKEN WITH A GRAIN OF SALT.

3. QUALIFIED AMERICAN WHO HAS HAD OPPORTUNITY REVIEW BIDS CONSIDERS AID/SIYANCO PROPOSAL TOPS IN PRICE AS WELL AS QUALITY. THERE IS, HOWEVER, SOME LOCAL AVERSION TO SIYANCO WITHIN MODA. IT HAD BEEN RUMORED THAT WHITAKER HAD INSIDE TRACK. PUBLIC ANNOUNCEMENT OF BIDS, HOWEVER, SHOWING WHITAKER HIGH, HAS CLOUDED THEIR CHANCES. TOO EARLY TO SAY HOW MANY FIRMS WILL BE CALLED BACK FOR FURTHER CONSULTATIONS. FRENCH BID WAS HASTILY PREPARED AND IS POOREST OF LOT.

4. STILL POSSIBLE THAT MODA MAY REQUEST USG ASSISTANCE IN ADMINISTERING CONTRACT, PROBABLY VIA TAFT TEAM. SAUDI MEMBER OF BID EVALUATION COMMITTEE SAYS DECISION NOT YET REACHED ON THIS POINT.

AKINS

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: HOSPITALS, BUSINESS FIRMS, PROPOSALS (BID)
Control Number: n/a
Copy: SINGLE
Draft Date: 18 APR 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: MorefiRH
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974JIDDA02020
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740090-0099
From: JIDDA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740433/aaaabdqn.tel
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Review Authority: MorefiRH
Review Comment: n/a
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Review Event:
Review Exemptions: n/a
Review History: RELEASED <23 AUG 2002 by WorrelSW>; APPROVED <12-Sep-2002 by MorefiRH>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

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Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: BIDS TO ADMINISTER SAUDI MILITARY HOSPITALS
TAGS: BPRO, MASS, SA, US
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005